



INTRODUCING INHOUSE ZIEGLER REWARDS

THE NEW LOYALTY PROGRAMME

FROM

INHOUSE ZIEGLER LOGISTICS (PTY) LTD

("the Company")

to

("The Client")

(Registration number of the Client)

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InHouse Ziegler Logistics (Pty) Ltd | Director: C du Toit | Reg. no. 1999/001353/07 | Licensed Financial Services Provider #22450



INTRODUCTION – HOW DOES IT WORK?

We are delighted to introduce **InHouse Ziegler Rewards**. This is our brand new loyalty programme specifically designed to reward our customers who consistently choose InHouse Ziegler as their preferred supplier for managing their freight logistics. It's our way of saying 'thank you' to our most loyal customers for frequently shipping their cargo with us, and giving back where it matters most – your bottom line.

Inhouse Ziegler Rewards will be allocated through a yearly refund structure. At the end of every financial year, we will calculate the increased spend of your company with InHouse Ziegler from that of the previous year. The appropriate rewards will then be allocated as a 10% agency fee credit on the books of the company. So, in other words, what you ship this year will qualify you for a discount on your agency fees the following year.

OUR PROPOSAL

DEFINITIONS

- Initial Period: 1 March 2012 – 28 February 2013
- The Following Year: The period of 12 months following the Initial Period

1. REBATE

In the event that the Client increased its spend with the Company from the Initial Period to the Following Year, the Company will grant the Client a **10% rebate** on the difference between the amounts spent by the Client on agency fees in the Initial Period and the Following Year. This rebate amount will be allocated as an agency fee credit (discount) on the books of the Company.

2. ANNUAL REVIEW

- (a) The Company shall evaluate this rebate structure annually at the end of February.
- (b) Only clients who bill with the Company consistently throughout the year will qualify for rebates. The Company will have the sole discretion in deciding whether the Client qualifies for a renewal of this agreement the next year.



- (c) Rebates and the calculation thereof will be confirmed in writing to the Client.
- (d) Credits will be passed within 2 months after review.
- (e) Rebates will be credited on condition that all the other conditions in this agreement, the service level agreement between the Company and the Client and the Company's standard terms and trading conditions are met and complied with.
- (f) Should the requirements of the Client in terms of the services delivered to them by the Company change substantially during the duration of this agreement, the Company will have the discretion to revisit, terminate or amend the agreement after 14 days written notice to the Client.

AGREEMENT

This agreement, which includes all of the addenda, is entered into between:

INHOUSE ZIEGLER LOGISTICS (PTY) LTD ("the Company") and THE CLIENT

SIGNED AT _____ THIS _____ DAY OF _____

AS WITNESSES:

1. _____

2. _____

THE CLIENT

FULL NAMES OF SIGNATORY (Duly authorized to sign on behalf of the Client)

SIGNED AT _____ THIS _____ DAY OF _____

AS WITNESSES:

1. _____

2. _____

INHOUSE ZIEGLER LOGISTICS (PTY) LTD



NB: Please remember that a Key Account Manager is allocated to deal solely with your account!